MultiTech® Systems

Specialized FaxFinder Fax Server Installations Offered by ScanSource Services Group

Convenient, Cost-Effective Solution for Resellers

ScanSource Services Group and Multi-Tech Systems have teamed-up to assist end users who need help with installation and support of the Multi-Tech FaxFinder® fax servers. "Our support offer helps provide an avenue for resellers and partners to have Multi-Tech unified communications products installed," states Mike Burns, President at ScanSource Services Group. "This will be in a non-competitive environment since we do not sell direct to end users and will provide the opportunity for Multi-Tech and ScanSource Services Group to promote an easy method for installs with the goal of increasing sales."

ScanSource Services Group is authorized to provide support and implementation on all Avaya SMB and Enterprise solutions from data engineering to VoIP assessment to installation assistance. ScanSource Services Group's strategy is to complement the business partner's efforts by providing these services in support of the channel.

ScanSource Services Group is a wholly owned subsidiary of ScanSource, Inc, which provides value-add support services directly through ScanSource Catalyst. Today, Multi-Tech Systems and ScanSource Catalyst share common business interests by promoting the Multi-Tech Systems product line through its channels.

Solution Benefits:

· Installation expertise for dealers without the investment of personnel and travel

· Professional installation for users from highly trained specialists

· Easy to order part numbers providing the convenience of ordering product and services jointly

· Problem resolution with single source expertise

· Continuing services for future requirements

Solution Components:

· Multi-Tech Systems FaxFinder fax servers

· User supplied IP network

· User supplied DID telephone system

❝ Our support offer helps provide an avenue for resellers and partners to have Multi-Tech unified communications products installed. ❞

- Mike Burns,
President – ScanSource Services Group

Multi-Tech FaxFinder Analog & IP Fax Servers

The FaxFinder fax server fax server is an all-in-one fax server that provides distributed faxing capabilities, over a WAN, from a corporate office to small remote offices as well as to field sales people. Inbound faxes are converted to PDF or TIFF files and delivered to a recipient's in-box or a network folder, or printed on a network printer. Outbound faxes can be sent by web client or through Microsoft® Office applications. The FaxFinder provides secure, convenient faxing for LAN users offering a high degree of privacy for both the sender and recipient.

Model No.	Description
FF240-IP	2-Channel IP Fax Server
FF240	2-Port Analog Fax Server
FF440	4-Port Analog Fax Server
FF840	8-Port Analog Fax Server

About ScanSource Services Group

ScanSource Services Group provides professional service offerings direct to the reseller and in support of the ScanSource Catalyst sales organization. These offers are focused on complementing the reseller business model while helping them achieve greater margins in their business. We provide the required resources so that the reseller can focus on other areas of the business.

For more information, contact:

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About Multi-Tech Systems

Multi-Tech Systems offers the industry's most comprehensive M2M (machine-to-machine) communications products and services portfolio available today and is a leading manufacturer of Unified Communications products designed to increase productivity and profitability. As a leader in the industry for more than 40 years, Multi-Tech's reputation for reliability and innovative design is evident with 80+ patents, 20+ million devices being used by thousands of customers worldwide and certifications from more than 30 carriers and over 80 countries. Multi-Tech is certified by the WBENC as a Women's Business Enterprise and by C-TPAT (Customs–Trade Partnership Against Terrorism). Visit www.multitech.com.

For more information call your Multi-Tech Systems sales representative or send an e-mail to ScanSource Services Group at quotes@scansourceservices.com. Include customer name, installation address and the selected Multi-Tech product.